

**RESOLUTION**

**ROCK COUNTY BOARD OF SUPERVISORS**

Brent Sutherland  
INITIATED BY



3/22/2022  
DATE DRAFTED

**Contracting with SGTS Inc, for professional Services for the Bosch BVMS Security Camera Software Updates and Security Maintenance Contract**

**WHEREAS**, the Courthouse security camera system was upgraded in 2017; and

**WHEREAS**, the Jail camera system was upgraded in 2019; and

**WHEREAS**, the Bosch camera system BVMS software platform is several versions behind at both the Courthouse and the Jail; and

**WHEREAS**, Bosch will no longer support the system without a software update and a Security Maintenance agreement in place; and

**WHEREAS**, the cost to bring the software at both the Jail and Courthouse to the current version is \$27,905.40; and

**WHEREAS**, the annual cost of a security maintenance agreement for all county locations is \$56,905; and

**WHEREAS**, the annual maintenance agreement will cover card access and camera systems and software updates, intercom, duress buttons, head end equipment as well as server maintenance going forward.

**NOW, THEREFORE, BE IT RESOLVED** by the Rock County Board of Supervisors duly assembled this 14th day of April, 2022, that a contract be awarded to SGTS Inc. of Madison WI, in the amount of \$84,810.40 for a software upgrade for the Courthouse and Jail camera platform and annual maintenance agreement.

FISCAL NOTE:

Funds are available for this project. The project is being funded with tax levy.

Sherry Oja  
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to §§ 59.01 and 59.51, Wis. Stats. In addition, § 59.52(29), Wis. Stats., requires the project to be let to the lowest responsible bidder. SGTS Inc. is the sole source provider of the software and maintenance.

Richard Greenlee  
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

Josh Smith  
County Administrator

**Committee Action**

General Services Committee

The General Services Committee recommended this resolution for approval by a unanimous voice vote.  
Supervisor Potter was absent.

## Executive Summary

Contracting with SGTS Inc. for professional Services for the Bosch BVMS Security Camera Software Updates and Security Maintenance Contract.

The Bosch camera system at the Courthouse was upgraded in 2017 and the Jail in 2019. The current Bosch BVMS software is several versions behind. Bosch will no longer support the system without the Jail and Courthouse camera software being current and we have a security maintenance contract in place. It is \$27,905.40 for the software upgrade and \$56,905 for the annual maintenance contract for all the County locations. The annual security maintenance contract does include software upgrades in the package going forward.



March 17, 2022

Director Brent Sutherland and Superintendent Michael Parille  
Rock County Facilities Management  
51 South Main Street  
Janesville, WI 53545

Gentlemen,

The Bosch BVMS software platforms currently in use at the Courthouse and Jail are currently running obsolete versions of BVMS, and therefore require immediate attention to be in compliance with Bosch policy requirements for technical support eligibility.

Effective August 1st 2020, **Bosch** implemented a policy that requires their software systems to be current versions and have an annual software maintenance agreement (SMA) in place to be eligible to receive technical support. We have been able to defer this requirement until now. However, going forward, in order to qualify for SMA coverage and technical support, Bosch is no longer willing to defer, and is now requiring upgraded current versions and SMA subscriptions to be in place. Once upgraded, we will then be able to provide ongoing annual SMA and support as part of our proposed comprehensive support Plan (see separate Enterprise Support Plan Proposal).

**SCOPE OF WORK and SERVICES:** All labor and materials required to bring Bosch BVMS systems up to current versions at both the Courthouse and Jail.

**INVESTMENT (Subject to change after 30 days): \$29,990.00**

**Optional Discounted Cost: \$27,905.40 (Reflects discount with simultaneous subscription to SGTS INC Enterprise Service Plan).**

Thank you for your consideration of this proposal. Please feel free to contact me with any questions.

Respectfully,

Paul Briggs  
Account Manager

**Acceptance** - All services provided by SGTS INC are subject to our general **SERVICE PLAN Terms and Conditions**

Customer (Authorized signature)	SGTS INC.
Print Name	Print Name
Date	Date

THE FOLLOWING SCOPE OF SERVICES IS INCLUDED IN THIS PLAN:

1. **SGTS INC. ENTERPRISE** level Service Plan, which includes the following exclusive Benefits:
  - a. Up to (25) hours per month of remote<sup>1</sup> or on-site technical support for security electronics technology systems currently installed listed below, and in use in the Facilities listed below.
  - b. Priority Response within 2 hours of any Service Request
  - c. On-site Response (if needed) within 1 business day for non-emergency service requests
  - d. Up to (16) hours Annually for Emergency After Hours support
  - e. Emergency Prioritization fees waived on any emergency calls (\$250 Value)
  - f. Limited Lifetime Warranty on any then current components replaced under this Plan
  - g. 20% Discount off SGTS Inc then current published rates on additional labor hours

Plan hours may be used upon request for the following periodic proactive on-site services:

  - h. Checking all low voltage panel and network system connections for security
  - i. Checking all power supply voltages
  - j. Checking all attached batteries for voltage; underload, including applicable system battery backup functionality
  - k. Verifying head end device operation
  - l. Cleaning all microprocessor-based control equipment panels and server racks with vacuum or compressed air
  - m. Visual inspection of field devices to verify secure mounting and connection
2. **Add-on Options included in this Plan**
  - a. **Bosch Software Maintenance Plans**<sup>2</sup> for all existing Bosch Surveillance Systems including: Periodic Software Updates and Upgrades as they become available and are tested to verify compatibility with existing integrated systems software and Video, Card Access and Intercom Systems hardware (*e.g. if existing workstation or server hardware or operating systems do not meet the recommended system requirements of the latest Bosch software version, we would not install that upgrade. Likewise, if the newest Bosch software would not integrate for camera callups with the HMI, we would not be able to install that version.*)  
**IMPORTANT NOTE:** Not included are any additional components (servers, workstations or cameras that may be installed during the Term of this Plan or that may be needed to support newer versions of software applications.
  - b. **Identocard Software Maintenance Plans**<sup>3</sup> for Premisys Card Access Systems Including: Periodic Software Version Upgrades as they become available and are tested to verify compatibility with existing integrated systems software and Video, Card Access and Intercom Systems hardware (*e.g. if existing workstation or server hardware or operating systems do not meet the recommended system requirements of the latest Bosch software version, we would not install that upgrade.*)
  - c. Creation and maintenance of system(s) component documentation Form to include date of obsolescence
  - d. Optional Full Life Cycle Planning Services for existing, installed systems

#### SITES INCLUDED IN SCOPE

• Courthouse	51 S Main Street, Janesville, WI 53545
• Jail	200 US-14, Janesville, WI 53545
• Health Services Building	1717 Center Avenue Janesville, WI 53546
• Healthcare Center	3400 N County Rd F, Janesville, WI 53545
• Health Department	3328 US-51, Janesville, WI 53545
• 911Facility	3636 N County Rd F, Janesville, WI 53545
• Rock Haven	400 N County Rd F, Janesville, WI 53545
• Department of Public Works	3715 N Newville Rd, Janesville, WI 53545
• Department of Public Works (Shopiere)	Shopiere Lane, Beloit, WI 53511
• Youth Services Center	210 US-14, Janesville, WI 53545
• Eclipse Center	3 Eclipse Ctr, Beloit, WI 53511

#### SECURITY ELECTRONICS SYSTEMS COVERED

- HMI/PLC Control Systems
- Intercom Systems
- Duress Systems
- Identocard Premisys Card Access systems
- Bosch Video Surveillance System
- Related Network Infrastructure
- Workstation Software Updates

<sup>1</sup> **Remote Support** requires the use of a Sonicwall (VPN) or other VPN/Remote Access Device as mutually agreed

<sup>2</sup> **Required prerequisite:** Pre-existing **Bosch** Software application(s) running and installed on the system(s) at the beginning of the plan must be the current version to qualify. Catch-up costs related to bringing those versions current are not included in this plan. See separate Proposal

<sup>3</sup> **Excludes** Premisys Card Access System at the Jail Site

**Out of Scope LABOR RATES for ENTERPRISE level Plan as of April 1, 2022:**

	WEEKDAYS 7:30 AM - 4:00 PM		AFTER HOURS, WEEKENDS AND HOLIDAYS	
	Standard	PLAN RATE	Standard	PLAN RATE
<b>TECHNICAL SUPPORT</b>				
ENGINEER	\$181.00	<b>\$130.00</b>	\$271.00	<b>\$ 195.00</b>
TECHNICIAN	\$156.00	<b>\$ 112.00</b>	\$234.00	<b>\$ 168.00</b>
<b>ON-SITE</b>				
PER-TRIP FEE	\$799.00	Included	\$799.00	<b>\$ 150.00</b>
OVERNIGHT PER DIEM (If required)	\$250.00	Included	\$250.00	<b>\$ 125.00</b>

**Service Plan Subscription Price Discounts & Payment Options (Check One - BASE RATE is Default):**

- BASE RATE** - One (1) Year Term Paid Monthly **\$59,900.00** (\$4,991.67/mo)
- One (1) Year Term Paid Annually in advance: **\$58,702.00** (2% Discount | Includes 5% renewal rate increase cap on first renewal)
- Three (3) Year Term Paid Monthly: **\$56,905.00 annually** (\$4,742.00/mo)
- Three (3) Year Term Paid Annually in advance: **\$56,905.00<sup>4</sup>** (5% Discount | Plus Includes 3% renewal rate increase cap on first renewal)
- Three (3) Year Term Paid in Full in advance: **\$161,730.00** (\$53,910.00/year, \$4,492.50/mo) | 10% Discount | Plus Includes 2% renewal rate increase cap on first renewal)

<sup>4</sup> Discounts associated with Multi-Year Terms do not apply if terminated early by the County without Cause.