

RESOLUTION

ROCK COUNTY BOARD OF SUPERVISORS

Sheriff Troy J. Knudson
INITIATED BY



11/29/2022
DATE DRAFTED

Authorizing the Sheriff's Office Purchase of Motorola Video-as-a-Service

WHEREAS, the Sheriff's Office implemented a successful squad camera program in 2013. In 2021, the body camera program was activated for both the law enforcement and corrections side of the department. 196 body cameras are currently in use, along with twenty-six squad cameras, and two video-equipped interview rooms. All of which generate vast amounts of digital data files: and,

WHEREAS, currently, the Sheriff's Office has several software programs that work together to complete the documentation and evidence needs of the department. Several of these programs are implemented by Watchguard, which has recently been purchased by Motorola Solutions, Inc.; and,

WHEREAS, due to compatibility issues and the fact that the new Motorola Video-as-a-Service product integrates with the current Watchguard System, Spillman and Command Central Vault systems, Motorola is advising the IT department, as well as the Sheriff's Office to upgrade to optimize the department's storage and integration capabilities ; and,

WHEREAS, upon completion of contract negotiations with Motorola Solutions, Inc., the IT department and the Sheriff's Office are requesting authority to initiate the contract prior to 2023, knowing that the equipment will not be delivered or upgraded until after December 31, 2022. The contract locks in the Sheriff's Office cost over the next five years, with the total cost being \$906,561.53, and,

WHEREAS, Motorola Solutions, Inc. is the only seller of Video-as-a-Service, and is the only product that will integrate with our current systems: and,

WHEREAS, funds for this system were approved in the 2023 Sheriff's Office budget.

NOW, THEREFORE, BE IT RESOLVED that the Rock County Board of Supervisors duly assembled this 15th day of December, 2022 to authorize the initiation of the purchase agreement with Motorola in the amount of \$906,561.53 and authorizing the prepayment of the Year 1 Subscription Fee of \$197,217.53, listed in the Sheriff's Office approved 2023 budget.

FISCAL NOTE:

Funds were approved in the 2023 budget for the first year of the contract. Motorola Solutions is the sole source provider.

Sherry Oja
Finance Director

LEGAL NOTE:

The County Board is Authorized to take this action pursuant to Wis. Stat. § 59.01. Pursuant to RCCO § 2.221, purchases over \$100,000 must be approved by the County Board by resolution.

Richard Greenlee
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.

Josh Smith
County Administrator

Committee Action

Public Safety & Justice Committee

Public Safety & Justice Committee recommended this resolution for approval by a unanimous voice vote. Supervisor Knudson was absent.

Executive Summary

AUTHORIZING THE SHERIFF'S OFFICE PURCHASE OF MOTOROLA VIDEO-AS-A-SERVICE

At this time, the Sheriff's Office is looking to execute the contract and initiate the purchase of the Video-as-a-Service (Vaas) from Motorola Solutions, Inc., as it was approved in the County's 2023 budget.

In 2013 the Sheriff's Office began using Watchguard squad cameras in our squad vehicles. Since then, body cameras have been implemented for both patrol and correctional staff. Because of these programs and the vast amount of data they generate, the department utilizes several software and hardware packages that must communicate together to provide the documentation and evidence needed to keep the community safe.

Due to various upgrades, and the considerable increase in storage requirements, the IT department, the Sheriff's Office, and County administration have discussed, and included the purchase of Motorola's Video-as-a-Service in the approved 2023 budget.

This subscription-based pricing model allows the Sheriff's Office to replace the existing aging body-worn and squad cameras with the latest model offered by Watchguard and implements a three-year replacement rotation. This allows an upgrade to up-to-date equipment without the financial impact of capital purchases. Video-as-a-Service also includes unlimited cloud storage per device, which eliminates the on-premises storage cost and maintenance burden for the County. The Video-as-a-Service comes with a five-year commitment, and pricing is locked in for the duration of the contract.

The Pricing Summary is as follows and is included in the Sheriff's Office 2023 budget line 21-2100-0000-62491 Software Purchases.

Upfront Costs for Hardware, Accessories, and Implementation (if applicable), plus Subscription Fee	\$197,217.53
Years 2 Subscription Fee	\$177,336.00
Year 3 Subscription Fee	\$177,336.00
Year 4 Subscription Fee	\$177,336.00
Year 5 Subscription Fee	\$177,336.00
Grand Total System Price	\$906,561.53