

**RESOLUTION  
ROCK COUNTY BOARD OF SUPERVISORS**

Human Services Board  
INITIATED BY



Sara Mooren  
DRAFTED BY

Human Services Board  
SUBMITTED BY

March 31, 2015  
DATE DRAFTED

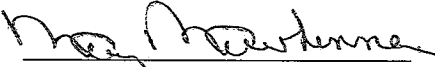
**Authorizing Purchase of Netsmart Avatar Module**

- 1 **WHEREAS**, the Human Services Department implemented Netsmart Avatar (Avatar) a
- 2 comprehensive Electronic Health Record software solution in 2013 after a Request for Qualifications
- 3 and Cost Proposal (#2011-69) was issued and Netsmart was awarded the contract; and,
- 4
- 5 **WHEREAS**, Avatar is a module based solution and the initial purchase only included the modules that
- 6 provided clinical documentation, client management and billing capabilities; and,
- 7
- 8 **WHEREAS**, the Department is now requesting to purchase the Managed Services Organization
- 9 (MSO) module which will provide the capability for HSD to provide better management and
- 10 accountability for services that are provided by contracted agencies; and,
- 11
- 12 **WHEREAS**, HSD contracts with approximately two hundred providers throughout the Department that
- 13 provide mental health and AODA treatment and services, and in-home and out-of-home services to
- 14 adults, children, youth and families; and,
- 15
- 16 **WHEREAS**, the MSO module will significantly improve the ability of the Department to manage
- 17 contracted services by providing a central electronic location for contract compliance tracking and
- 18 funding authorizations; and,
- 19
- 20 **WHEREAS**, the cost of the MSO module is \$10,000 with an additional \$45,180 in professional services
- 21 costs for implementation, and a \$2,100 annual maintenance charge for a total of \$57,280.
- 22
- 23 **NOW, THEREFORE, BE IT RESOLVED** that the Rock County Board of Supervisors duly
- 24 assembled this 23 day of April, 2015 does hereby authorize the purchase of the Netsmart
- 25 Avatar Managed Services Organization module.
- 26
- 27 **BE IT FURTHER RESOLVED** that payment for this purchase be made to Netsmart upon approval
- 28 of the Finance Committee.

15-4B-271

Respectfully submitted,

FINANCE COMMITTEE

  
Mary Mawhinney, Chair

Absent  
Sandra Kraft, Vice Chair

Mary Beaver  
Mary Beaver

Absent  
Brent Fox

  
J. Russell Podzilni

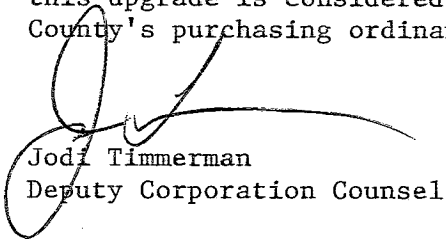
FISCAL NOTE:

The Information Technology Department will purchase the software and cross-charge the Human Services Department. Sufficient funding is available in both departments for the purchase of this software and related costs.

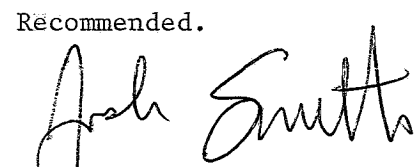
  
Sherry Oja  
Finance Director

LEGAL NOTE:

The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats. requires the project to be let to the lowest responsible bidder. This office has been informed that this upgrade is considered to be a sole source purchase and is allowable under the County's purchasing ordinance.

  
Jodi Timmerman  
Deputy Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.  
  
Josh Smith  
County Administrator

## **Authorizing Purchase of Netsmart Avatar Module**

### **Executive Summary**

The Human Services Department implemented Netsmart Avatar (Avatar) a comprehensive Electronic Health Record (EHR) software solution in 2013. In 2011 a Request for Qualifications and Cost Proposal (#2011-69) was issued and Netsmart was awarded the contract.

Avatar is a module based solution and the initial purchase only included the modules that provided clinical documentation, client management and billing capabilities. The Department is now requesting to purchase the Managed Services Organization (MSO) module which will provide the capability for HSD to provide better management and accountability for services that are provided by contracted agencies.

HSD contracts with approximately two hundred providers throughout the Department that provide mental health and AODA treatment and services, and in-home and out-of-home services to adults, children, youth and families. The MSO module will significantly improve the ability of the Department to manage contracted services by providing a central electronic location for contract compliance tracking and funding authorizations.

The cost of the MSO module is \$10,000 with an additional \$45,180 in professional services costs for implementation, and a \$2,100 annual maintenance charge for a total of \$57,280.

Of the 12 other Wisconsin Counties using Avatar, nearly all of them have purchased this module as a key component of their EHR solution. When HSD made the initial purchase a decision was made to only implement a few core modules and focus on ensuring successful implementation before expanding to other needed modules.