

RESOLUTION

ROCK COUNTY BOARD OF SUPERVISORS

Sherry Gunderson
INITIATED BY



Sherry Gunderson
DRAFTED BY

General Services Committee
SUBMITTED BY

April 10, 2012
DATE DRAFTED

AUTHORIZING PURCHASE OF SIX MECHANICAL LIFTS AND SIX STANDS FOR ROCK HAVEN

1 WHEREAS, construction is underway for Rock County's new 128-bed skilled nursing facility; and,
 2
 3 WHEREAS, the facility design creates eight distinctive households further divided into two groups of eight
 4 private rooms; and,
 5
 6 WHEREAS, many residents at Rock Haven must be transferred using mechanical lifts or stands; and,
 7
 8 WHEREAS, in order to care for residents, it is essential that every group of eight private rooms be
 9 equipped with one mechanical lift and one mechanical stand; and,
 10
 11 WHEREAS, it is necessary to purchase additional stands and lifts to meet this need; and,
 12
 13 WHEREAS, Rock Haven staff have been using EZ Way mechanical lifts and stands for years and are
 14 pleased with this product; and,
 15
 16 WHEREAS, EZ Way is the sole provider of the EZ Lift and EZ Stand products.
 17
 18 NOW, THEREFORE, BE IT RESOLVED, that the Rock County Board of Supervisors duly assembled
 19 this 16 day of April, 2012 does hereby recommend that a Purchase Orders be issued to EZ Way Inc
 20 of Clarinda, Iowa as follows:
 21 Four (4) Smart Lifts with Scales and two (2) Smart Lifts without scales for a total of \$26,685.90
 22 Two (2) Smart Stands with Scales and four (4) Smart Stands without scales for a total of \$29,008.80

12-4C-007

Respectfully submitted,

GENERAL SERVICES COMMITTEE:

PURCHASING PROCEDURAL ENDORSEMENT

Phillip Owens
Phillip Owens, Chair

/s/Mary Mawhinney
Mary Mawhinney, Chair

Henry Brill
Henry Brill, Vice Chair

4-0 4/19/12
Vote Date

Absent
Ronald Combs

Jason Heidenreich
Jason Heidenreich

Mary Mawhinney
Mary Mawhinney

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FISCAL NOTE:

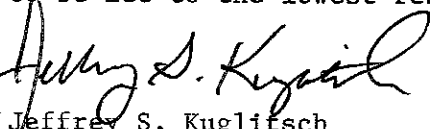
Sufficient funds are available in the Rock Haven Building Project Capital account, A/C 18-1851-0000-67200, for the cost of these purchases.



Sherry Oja
Finance Director

FISCAL NOTE:

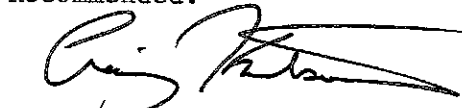
The County Board is authorized to take this action pursuant to secs. 59.01 and 59.51, Wis. Stats. In addition, sec. 59.52(29), Wis. Stats. requires the project to be let to the lowest responsible bidder.



Jeffrey S. Kuglitsch
Corporation Counsel

ADMINISTRATIVE NOTE:

Recommended.



Craig Knutson
County Administrator

EXECUTIVE SUMMARY**AUTHORIZING PURCHASE OF SIX EZ LIFTS AND SIX EZ STANDS FOR ROCK HAVEN**

Many of the residents that we care for at Rock Haven have difficulty standing making it necessary to use a mechanical lift or stand for transfers. For years, we have been purchasing our mechanical lifts and stands from EZ Way, Inc. We have been pleased with the equipment and will be able to take all of our current lifts and stands to our new building.

Note: Mechanical lifts are equipped with a hammock type sling to support the resident who cannot bear weight. Mechanical stands are equipped with a belt device that supports the resident who can bear some weight but is at risk to lose his/her balance during transfers.

In order to best meet the needs of Rock Haven residents and staff in our new facility, we have planned for a mechanical stand and a mechanical lift for every group of eight residents. In order to meet that need, we will be purchasing six lifts and six stands.

This purchase includes two stands with scales and four lifts with scales so that every household has one lift scale and one stand scale for residents who are difficult to weigh on traditional scales.

EZ Way, Inc is a sole source provider of the EZ Smart Stand and the EZ Smart Lift.



EZ Way, Inc.
701 E. Washington St.
P.O. Box 89 • Clarinda, IA 51632
800-627-8940 • Fax 712-542-1899
www.ezilifts.com

Monday, January 09, 2012

Rock Haven Nursing Home
Rock County Health Care Center
PO Box 920
Janesville WI 53547

Dear Colleen Marelle,

Thank you for your support in American manufacturing.

When purchasing new EZ Way equipment and accessories, you will find they are only available from our company directly and through your EZ Way representatives, Leisha Stilwell (Territory Sales Manager) and Kathy Larson (Territory Sales Associate) who are both employees of EZ Way, Inc. This is to maintain the most reliability and consistency in quality and safety.

Our soft good products are manufactured and tested to surpass the weight capacities of our lifting equipment, unfortunately other providers may not therefore:

This letter is to confirm that EZ Way Inc is the sole manufacturer of the EZ Way Lifts, Stands, and Accessories. EZ Way accessories are designed for use with EZ Way units and we strongly recommend not using accessories from other vendors with our equipment.

Sincerely,

Jim M. Jones
National Sales Manager