



HEALTH SERVICES COMMITTEE
Wednesday, September 14, 2016 at 8:00 a.m.
Rock Haven Class Room

AGENDA

1. Call to Order
2. Adoption of Agenda
3. Approval of Minutes – August 10, 2016
4. Introductions, Citizen Participation, Communications and Announcements
5. Information Item: Review of Payments
6. **Action Item:** Budget Transfers
7. Finance – Joanne Foss
8. Old Business
9. New Business
 - a. Information Item: Resident Council Minutes - July
 - b. Information Item: Nurse Practitioner
 - c. **Action Item:** Resolution Recognizing William Morse for Years of Service to Rock Haven
 - d. Information Item: Electronic Charting System Demonstration
10. Information Item: Reports
 - a. Census
 - b. Activities
 - 1) Staff Education for September 2016
 - a. Electronic Charting – Assigned Employees
 - b. Bloodborne Pathogens
 - 2) Resident Council Meeting – September 20, 2016 at 10:15 am.
11. Next Meeting Date - The next regular meeting of the Health Services Committee is scheduled for

Wednesday, October 12, 2016 at 8 A.M. in the Rock Haven Conference Room of the Village Commons.

12. Adjournment

SP/ML

*Note to Committee Members: To ensure a quorum is present, please call the Administrative Secretary at 757-5076 if you are unable to attend the meeting.

COMMITTEE REVIEW REPORT
FOR THE MONTH OF AUGUST 2016

Account Number	Account Name	PO#	Inv Date	Vendor Name	Inv/Enc Amt
32-7260-7400-62176	LABORATORY				
		P1600112	07/01/2016	MERCY HEALTH SYSTEM	1,530.16
32-7260-7400-62189	OTHER MED SERV				
		P1600416	07/07/2016	DEAN HEALTH SYSTEMS	76.02
		P1600429	06/30/2016	MOBILEXUSA	1,065.86
				RH CONTRACT SERVICES T-18 PROG TOTAL	2,672.04
32-7500-7350-64300	REC THERAPY				
		P1600114	08/01/2016	CHARTER COMMUNICATIONS	1,745.29
				RH-PROGRAM SERVICE ADMIN. PROG TOTAL	1,745.29
32-8000-8100-63100	OFC SUPP & EXP				
		P1600107	07/31/2016	JP MORGAN CHASE BANK NA	361.64
		P1600312	07/22/2016	BATTERIES PLUS LLC	323.64
32-8000-8100-63104	PRNT & DUPLICATI				
		P1600107	07/31/2016	JP MORGAN CHASE BANK NA	1,196.00
32-8000-8100-63109	OTHER SUPP/EXP				
		P1600409	07/27/2016	GORDON FOOD SERVICE	279.84
		P1600442	07/14/2016	SHOPKO INC #130	25.93
32-8000-8100-64000	MEDICAL SUPPLIES				
		P1600404	07/16/2016	MEDLINE INDUSTRIES INC	5,451.08
		P1600436	08/04/2016	PATTERSON MEDICAL	642.34
		P1600443	08/01/2016	SUPPLY WORKS	620.16
		P1600477	07/18/2016	PROFESSIONAL MEDICAL INC	2,108.39
		P1600668	07/08/2016	MCKESSON MEDICAL SURGICAL MN S	7,904.04
		P1602432	07/27/2016	GORDON FOOD SERVICE	289.40
		P1602542	07/31/2016	FITZSIMMONS HOSPITAL SERVICES	170.50
32-8000-8100-64003	OXYGEN SUPPLIES				
		P1602118	06/30/2016	SPECIALIZED MEDICAL SERVICES	1,074.50
32-8000-8100-64408	DISPOSABLES				
		P1600668	07/19/2016	MCKESSON MEDICAL SURGICAL MN S	4,745.10
				SUPPORT SERVICE MATERIALS PROG TOTAL	25,192.56
32-8000-8200-63109	OTHER SUPP/EXP				
		P1600668	07/12/2016	MCKESSON MEDICAL SURGICAL MN S	1,047.02
				SUPPORT SERVICE PHARMACY PROG TOTAL	1,047.02
32-8000-9100-63109	OTHER SUPP/EXP				
		P1600411	07/13/2016	SYSCO FOODS OF BARABOO LLC	824.93
32-8000-9100-64102	DAIRY				
		P1600407	07/14/2016	COUNTRY QUALITY DAIRY	4,534.62
		P1600411	07/13/2016	SYSCO FOODS OF BARABOO LLC	587.58
32-8000-9100-64105	GROCERIES				
		P1600408	07/13/2016	TROPIC JUICES INC	2,205.00
		P1600409	07/13/2016	GORDON FOOD SERVICE	9,088.22
		P1600410	07/15/2016	PAN-O-GOLD BAKING CO	1,263.82
		P1600411	07/01/2016	SYSCO FOODS OF BARABOO LLC	6,773.69

COMMITTEE REVIEW REPORT
FOR THE MONTH OF AUGUST 2016

Account Number	Account Name	PO#	Inv Date	Vendor Name	Inv/Enc Amt
32-8000-9100-64107	MEAT	P1600423	07/13/2016	KWIK TRIP INC	6.05
		P1600409	07/13/2016	GORDON FOOD SERVICE	3,555.25
32-8000-9100-64109	SUPPLEMENT	P1600411	07/13/2016	SYSCO FOODS OF BARABOO LLC	2,814.27
		P1600411	07/13/2016	SYSCO FOODS OF BARABOO LLC	1,270.25
		P1602119	07/12/2016	PROFESSIONAL MEDICAL INC	977.19
SUPPORT SERVICE FOOD SERVICE PROG TOTAL					33,900.87
32-8000-9200-62420	MACH & EQUIP RM	P1600311	07/14/2016	BANDT COMMUNICATIONS INC	62.00
		P1600312	08/18/2016	BATTERIES PLUS LLC	132.84
		P1600426	07/21/2016	MCKESSON MEDICAL SURGICAL MN S	157.44
		P1600446	07/13/2016	ASC1 INC	4,542.15
		P1600450	07/14/2016	DIRECT SUPPLY EQUIPMENT	106.87
		P1600459	07/13/2016	HOBART SALES AND SERVICE	342.57
32-8000-9200-62450	GROUNDS IMPR R&M	P1600748	08/16/2016	TRUGREEN	385.00
		P1602443	07/31/2016	NU LINE STRIPING	166.08
		P1602540	07/31/2016	JANESVILLE SAND AND GRAVEL CO	105.01
32-8000-9200-62460	BLDG SERV R&M	P1600470	07/21/2016	R E MICHEL COMPANY	280.52
		P1600473	07/11/2016	TAS COMMUNICATIONS INC	86.40
32-8000-9200-62463	FIRE ALARM	P1600445	08/16/2016	ABC FIRE AND SAFETY INC	154.00
		P1600461	07/08/2016	JF AHERN COMPANY	375.00
		P1602412	07/13/2016	PROTECTION TECHNOLOGIES	483.00
32-8000-9200-62470	BLDG R & M	P1600312	07/15/2016	BATTERIES PLUS LLC	252.25
		P1600455	07/22/2016	FIRST SUPPLY MADISON LLC	1,052.46
		P1600468	07/25/2016	MENARDS	91.46
		P1602243	07/14/2016	HALLMAN LINDSAY INC	105.95
		P1602348	07/26/2016	SANIMAX LLC	540.00
32-8000-9200-63109	OTHER SUPP/EXP	P1600456	07/14/2016	HD SUPPLY	141.75
		P1600457	07/08/2016	HOH WATER TECHNOLOGY INC	1,160.72
		P1600462	08/16/2016	JACK AND DICKS FEED AND GARDEN	338.94
		P1600467	07/13/2016	MC MASTER-CARR SUPPLY COMPANY	95.91
		P1600468	07/26/2016	MENARDS	23.97
		P1602543	08/10/2016	AMAZON.COM	98.99
SUPPORT SERVICE MAINTENANCE PROG TOTAL					11,281.28
32-8000-9300-62163	LAUNDRY	P1600105	07/15/2016	ARAMARK UNIFORM SERVICES INC	8,836.16
32-8000-9300-62164	DISPOSAL SERV	P1600104	07/31/2016	ADVANCED DISPOSAL SERVICES	1,031.30
		P1600109	06/30/2016	LB MEDWASTE SERVICES	471.22

COMMITTEE REVIEW REPORT
FOR THE MONTH OF AUGUST 2016

Account Number	Account Name	PO#	Inv Date	Vendor Name	Inv/Enc Amt
		P1600117	07/20/2016	PKK LIGHTING INC	413.17
		P1600433	07/06/2016	OFFICE PRO INC	21.06
32-8000-9300-63109	OTHER SUPP/EXP				
		P1600409	08/10/2016	GORDON FOOD SERVICE	404.98
		P1600427	08/01/2016	MENARDS	201.45
32-8000-9300-63111	PAPER PRODUCTS				
		P1600116	07/13/2016	PROFESSIONAL MEDICAL INC	938.24
		P1600125	07/15/2016	STAPLES BUSINESS ADVANTAGE	1,320.00
		P1600668	07/13/2016	MCKESSON MEDICAL SURGICAL MN S	1,758.34
		P1602545	08/03/2016	PROFESSIONAL MEDICAL INC	1,299.49
32-8000-9300-63404	JANITOR/CLEANING				
		P1600115	08/12/2016	NORTH AMERICAN CORPORATION	1,018.68
		P1600406	07/11/2016	SUPPLY WORKS	1,326.38
		SUPPORT SERVICE ENVIRONMENTAL PROG TOTAL			19,040.47
32-8000-9500-64200	TRAINING EXP				
		P1600110	08/09/2016	LEADINGAGE WISCONSIN	110.00
		P1602477	08/09/2016	LEADINGAGE WISCONSIN	780.00
		P1602507	08/01/2016	ROCK COUNTY SENIOR FAIR	100.00
32-8000-9500-64415	PROVIDER TAX				
		P1600122	08/16/2016	WISCONSIN DEPARTMENT OF	21,760.00
32-8000-9500-64416	LICENSES				
		P1602476	08/11/2016	DIVISION OF QUALITY ASSURANCE	768.00
		SUPPORT SERVICE ADMINISTRATION PROG TOTAL			23,518.00
32-8000-9700-62174	INTERNIST				
		P1600124	07/18/2016	WEST MD,WILLIAM PETER	24,415.00
		P1600437	07/25/2016	RAMSEY MD,H R	1,400.00
		SUPPORT SERVICE MEDICAL STAFF PROG TOTAL			25,815.00
32-9000-9920-62201	ELECTRIC				
			07/11/2016	ALLIANT ENERGY/WP&L	40,105.55
32-9000-9920-62202	WATER				
			07/31/2016	JANESVILLE WATER AND	7,905.30
32-9000-9920-62203	NATURAL GAS				
			07/11/2016	ALLIANT ENERGY/WP&L	691.44
		GENERAL SERVICES UTILITIES PROG TOTAL			48,702.29
32-9000-9930-62210	TELEPHONE				
		P1600103	07/16/2016	ABILITY NETWORK INC	782.00
		GENERAL SERVICE TELEPHONE PROG TOTAL			782.00
32-9000-9940-61920	PHYSICALS				
		P1600432	07/31/2016	OCCUPATIONAL HEALTH CENTER	738.72
		GENERAL SERVICE EMP BENEFITS PROG TOTAL			738.72

**Rock Haven
RESIDENT COUNCIL MEETING
July 19, 2016**

Members Present:

Tom Hahn	Sheila Tabbert	Joanne O'Brien	Phyllis Williams	Gladys Johnson
Beulah Rudolph		Pat Linneman	Marian Longman	Timm Schroeder
Marjorie Woodman		Sharon Barnes	Terry Eibergen	Peter Apted
Richard Woodliff		Mike Coyle		

Others: Gail Sullivan, SW Theresa Talbert, SW Sue Lewiston, AD

Meeting called to order – Pat Linneman

Pledge of Allegiance Recited – All Members

Reading of Last Meeting Minutes – Tom Hahn

Treasurer's Report – by Joanne O'Brien

Deposits– \$82.58

Expenses – \$228.37

Balance -- \$4,027.32

General Announcements: Timm was introduced to the group. It was also brought up if meals could change to having a light meal at lunch & meal at supper. Two residents also stated they have bugs in their rooms.

Old Business: There was none

New Business:

- Update from Health Services Committee will be shared at the next meeting
- Maintenance concerns: Nothing was addressed
- Upcoming Special Events were announced
- Educational Topic: Survey Interview
- Discussed the addition of speakers to the tv's in the living areas & social room
- There were no additional questions or concerns & meeting was adjourned

Next meeting: Tuesday, August 16 @ 10:15 am –in the Social Room & Officers will meet on Friday, August 12th in the Social Room @ 10:00 am

RESOLUTION

ROCK COUNTY BOARD OF SUPERVISORS

Health Services Committee
INITIATED BY



Sue Prostko
DRAFTED BY

Health Services Committee
SUBMITTED BY

August 29, 2016
DATE DRAFTED

RECOGNIZING WILLIAM MORSE FOR SERVICE TO ROCK HAVEN

- 1 **WHEREAS**, William Morse has served the citizens of Rock County over the past 42 years, 10 months as a
- 2 dedicated and valued employee of Rock County; and,
- 3
- 4 **WHEREAS**, William Morse began his career with Rock Haven in food service as a cook on November 12,
- 5 1973; and,
- 6
- 7 **WHEREAS**, William Morse has worked in several other positions during his dedicated career; and,
- 8
- 9 **WHEREAS**, William Morse accepted a position in Environmental Services on February 13, 1981; and,
- 10
- 11 **WHEREAS**, William Morse has worked diligently in that position until his retirement on September 3, 2016;
- 12 and,
- 13
- 14 **WHEREAS**, the Rock County Board of Supervisors, representing the citizens of Rock County, wishes to
- 15 commend William Morse for his long and faithful service.
- 16
- 17 **NOW, THEREFORE, BE IT RESOLVED**, that the Rock County Board of Supervisors duly assembled this
- 18 _____ day of _____, 2016 does hereby recognize William Morse for his 42 years, 10 months of
- 19 service and extend their best wishes to him in his future endeavors.

Respectfully submitted,

HEALTH SERVICES COMMITTEE

Norvain Pleasant, Chair

Brenton Driscoll, Vice Chair

Terry Fell

Dave Homan

Anders Dowd

COUNTY BOARD STAFF COMMITTEE

J. Russell Podzilni, Chair

Sandra Kraft, Vice Chair

Betty Jo Bussie

Eva Arnold

Mary Mawhinney

Alan Sweeney

Hank Brill

Louis Peer

Terry Thomas

To: Sue Prostko
From: Joanne Foss *JF*
Date: August 18, 2016
Subject: Rock Haven 2nd Quarter 2016 Financial Results

Attached please find a schedule showing the 2nd quarter 2016 financial results for Rock Haven compared to the 2016 budget. Figures shown are through June. Through the end of the 2nd quarter we should be at 50% of our budget. Following are explanations for some items that are different than expected:

Revenues:

- **Private Pay was over.** We budgeted for 13 private pay patients and we averaged 10 patients through the second quarter. The reason for the overage is due to applying Resident Liability to Private Pay Revenue when transferring to the ECS System. Resident Liability was budgeted to Medicaid revenues in 2016.
- **Intergovernmental Charges – Federal were under.** Medicare was budgeted for 15 patients per day. We averaged approximately 8 residents per day through the 2nd quarter. **Medicaid was under.** Medicaid was budgeted for 97 patients per day. We averaged approximately 104 patients per day through the 2nd quarter. Although the census increased, patient liability which was originally budgeted to MA revenues, is now applied to Private Pay resulting in a decrease in projected revenues.
- **Sale of County Property –** This is a non-budgeted revenue account. The account is for revenues from the sale of county property from the old building through an on-line auction. A resolution was approved to give Rock Haven authority to spend in this revenue account for the purchase of energy efficient lightbulbs. The resolution opened a budget amount of \$2,700. Actual amount received is more than the amended budgeted amount resulting in an overage.
- **Miscellaneous General Revenue was over.** This account includes revenues from Hair Care services, miscellaneous rebates, recycling, and proximity cards.

Overall total revenues were at 42% which is 8% under our 2nd quarter projections.

Expenses:

- **Overtime Wages were over.** While productive wages were at 42%, overtime wages were over in RH-Nursing Administration – Supervisor's (158%), RN's at Limestone Court (75%), and LPN's at Limestone & Sandstone Court. Overtime for LPN's at Sandstone Court had a higher percentage (497%) than Limestone Court (141%). Overtime wages were also over in Support Service Environmental (71%).
- **Grounds & Grounds Improvement R&M was over.** This was due to the Civil Money Penalty that was charged to Rock Haven in the amount of \$10,270 from the Centers for Medicare & Medicaid Services. The CMP was imposed for the following time: \$600/day from October 21–November 12, 2015 and \$200/day from November 14–November 23, 2015. This was reported on the 1st quarter financial results.

- **Building Service Equipment R&M was over.** Expenses to this account include Elevator Repair & Maintenance and the Fire Alarm System. As reported in the 1st quarter, there was one charge in Elevator Repair and Maintenance in the amount of \$3,230.93 which is for the annual elevator service contract. Charges in the first five months—under the Fire alarm System expense—were for the fire alarm monitoring contract (Per-Mar), the service contract for the fire alarm system (PTI), sprinkler system inspections per State code, and some minor parts & repairs. The big expense was the PTI contract at the beginning of the year in the amount of \$9,985.
- **Building Repair & Maintenance was over.** As reported in the 1st quarter, the majority of expenses to this account have been for light bulbs, plumbing parts, contracted cleaning of the kitchen grease collection system, and some lock & key supplies. The main expenses driving this account up are light bulbs and plumbing parts. When the 2016 budget was calculated, it was not known that so many plumbing failures would occur in a new building. Regarding the light bulbs, a portion of the incandescent light bulbs installed in resident rooms are being replaced this month with LED bulbs that come with a five-year warranty. This will have a positive impact on the light bulb expense going forward. The LED bulbs were purchased at a discounted rate through a Focus on Energy Incentive.
- **Human Services were over.** This is for transportation provided by Rock County Specialized Transit to Rock Haven residents. Budgeted expenses in 2016 averaged \$750/month. Through the second quarter expenses averaged \$1,078/month. We receive reimbursement through Medicaid for these costs.
- **Publications, Dues & Subscriptions were over.** This is for dues to belong to Leading Age Wisconsin, Wisconsin Association of County Homes, and Wisconsin County Association dues. Some of the dues have been paid in full by the second quarter resulting in an overage of the quarter budget projections.
- **Operating Supplies were over.** This is for uniform costs paid to nursing assistants, dietary employees, environmental service workers, and material handlers. Current employees receive the allowance at the beginning of the year and new employees receive the allowance upon hire. As reported for the 1st quarter, the budgeted amount is averaged at \$791.67/month. Through the second quarter \$8,383 was paid. Expenses have averaged \$50/month March – June.
- **Recreational Supplies/Expense were over.** This is the monthly payment to Charter Communications for cable television connections in resident rooms. As reported in the first quarter, the overage is due to an increase in Charter rates. The amount budgeted in 2016 averaged to \$1673.33/month. Actual bills in the second quarter averaged \$1,751.42/month resulting in a slight increase.
- **Insurance Expense is over.** This is the Wisconsin Municipal Insurance Company premium which is charged to various County departments. As reported in quarter one this is a one-time expense of \$22,877.38 which was charged in March. This account also included \$500.00 for 2016/2017 Resident Trust Account Bond. In June insurance for the Rock Haven facility was paid in the amount of \$12,353. The one-time expenses at the beginning of the year caused the budgeted quarterly projection to be over.

After the total appropriation was adjusted for budgeted depreciation which does not affect the tax levy, overall total expenditures are at 45% which is 5% under our 2nd quarter budgeted projections.

ROCK COUNTY 2ND QUARTER 2016 REPORT

Object	Description	Budget	Actual	%
4431	PRIVATE PAY	\$1,430,250	\$1,133,286.33	79%
4480	RENTS & COMMISSIONS	\$2,500		
4500	INTERGOVNMTL CHRGS-FEDERAL	\$10,446,395	\$4,209,451.62	40%
4600	CONTRIBUTIONS	\$5,000		
4620	SALE OF COUNTY PROPERTY	\$2,700	\$5,512	204%
4690	MISC. GENERAL REVENUE	\$16,790	\$15,191.33	90%
4700	TRANSFERS IN	\$932,523		
TOTAL	REVENUES	\$12,836,158	\$5,363,441.16	42%

6110	PRODUCTIVE WAGES	\$7,530,887	\$3,141,013.49	42%
6121	OVERTIME WAGES-PRODUCTIVE	\$482,900	\$533,436.10	110%
6130	PER DIEMS	\$3,961	\$1,689.13	43%
6140	FICA	\$618,407	\$280,662.97	45%
6150	RETIREMENT	\$516,045	\$226,441.07	44%
6160	INSURANCE BENEFITS	\$3,068,715	\$1,308,678.10	43%
6170	COMPENSATION	\$285,000	\$75,966.25	27%
6190	OTHER PERSONAL SERVICES	\$5,600	\$2,604.92	47%
6210	PROFESSIONAL SERVICES	\$222,954	\$178,011.62	80%
6213	FINANCIAL SERVICES	\$6,500		
6216	JANITORIAL/OTHER CLEANING SERV	\$119,000	\$49,178.55	41%
6217	MEDICAL SERVICES	\$882,005	\$333,961.27	38%
6220	UTILITY SERVICES	\$247,500	\$116,338.73	47%
6221	TELEPHONE SERVICES	\$28,000	\$12,873.33	46%
6242	MACHINERY & EQUIP R & M	\$39,500	\$12,618.53	32%
6245	GROUNDS & GROUNDS IMPRV R & M	\$13,700	\$16,621	121%
6246	BLDG SERVICE EQUIPMENT R&M	\$42,400	\$25,170.61	59%
6247	BUILDING REPAIR & MAINTENANCE	\$16,450	\$19,440.45	118%
6249	SUNDRY REPAIR & MAINT SERVICES	\$14,260	\$5,017.87	35%
6260	HUMAN SERVICES	\$9,000	\$5,391.00	60%
6310	OFFICE SUPPLIES & EXPENSES	\$134,045	\$64,007.71	48%
6320	PUBLICATIONS, DUES, & SUBSCRIPT.	\$13,000	\$8,089.00	62%
6330	TRAVEL	\$1,000	\$146	15%
6340	OPERATING SUPPLIES	\$30,500	\$16,783.33	55%
6400	MEDICAL SUPPLIES	\$167,450	\$77,856.22	46%
6410	CASH FOOD	\$331,000	\$143,495.39	43%
6420	TRAINING EXPENSE	\$10,000	\$3,013.65	30%
6430	RECREATIONAL SUPPLIES/EXPENSE	\$20,080	\$10,508.49	52%
6440	HCC/ROCK HAVEN SUPPLIES/EXP	\$350,120	\$168,437.60	48%
6441	EMPLOYEE RECOGNITION	\$2,500	\$210.95	8%
6470	NON CAPITAL OUTLAY PURCHASES			
6490	OTHER SUPPLIES AND EXPENSE	\$73,107	\$22,646	31%
6491	UNALLOCATED APPROPRIATION	-\$1,019,113		
6510	INSURANCE EXPENSE	\$74,914	\$61,693.77	82%
6533	EQUIPMENT LEASE	\$1,000		
6539	OTHER RENTS & LEASES	\$382,885	\$169,977.76	44%
6540	DEPRECIATION	\$1,019,113	\$517,950.90	51%
6620	INTEREST PAYMENTS	\$902,022		
6710	EQUIPMENT/FURNITURE	\$193,581	\$9,028.82	5%
6540	<i>Appropriation Adjusted for Budgeted Depreciation</i>		<i>-\$517,950.90</i>	
TOTAL	EXPENDITURES	\$16,839,988	\$7,618,960.24	45%

TOTAL	COUNTY SHARE	-\$4,003,830	-\$2,082,868.78	52%
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2016 Patient Revenues for Rock Haven July

Limestone							
Revenue	Actual Revenue Rec. MTD	Budgeted Revenue MTD	Variance Over/-Under	Percentage Over/-Under	Actual Revenue Rec. YTD	Budgeted Revenue YTD	Percentage Over/-Under
Medicare	\$53,476	\$145,692	-\$92,216	-63%	\$365,041	\$1,001,046	-64%
Hospice	\$32,100	\$9,891	\$22,209	225%	\$115,442	\$67,959	70%
Medical Assistance	\$155,019	\$237,380	-\$82,361	-35%	\$1,495,677	\$1,631,028	-8%
Private Pay	\$103,877	\$70,262	\$33,615	48%	\$697,544	\$482,768	44%
Total	\$344,472	\$463,225	-\$118,753	-26%	\$2,673,704	\$3,182,801	-16%

Sandstone							
Revenue	Actual Revenue Rec. MTD	Budgeted Revenue MTD	Variance Over/-Under	Percentage Over/-Under	Actual Revenue Rec. YTD	Budgeted Revenue YTD	Percentage Over/-Under
Medicare	\$53,476	\$52,979	\$497	1%	\$395,856	\$364,016	9%
Hospice	\$24,900	\$12,588	\$12,312	98%	\$105,648	\$86,494	22%
Medical Assistance	\$162,219	\$302,120	-\$139,901	-46%	\$1,795,750	\$2,075,854	-13%
Private Pay	\$103,877	\$50,879	\$52,998	104%	\$778,637	\$349,591	123%
Total	\$344,472	\$418,566	-\$74,094	-18%	\$3,075,891	\$2,875,955	7%

Total Rock Haven							
Revenue	Actual Revenue Rec. MTD	Budgeted Revenue MTD	Variance Over/-Under	Percentage Over/-Under	Actual Revenue Rec. YTD	Budgeted Revenue YTD	Percentage Over/-Under
Medicare	\$106,952	\$198,671	-\$91,719	-46%	\$760,897	\$1,365,062	-44%
Hospice	\$57,000	\$22,479	\$34,521	154%	\$221,090	\$154,453	43%
Medical Assistance	\$317,238	\$539,499	-\$222,261	-41%	\$3,291,427	\$3,706,881	-11%
Private Pay	\$207,754	\$121,141	\$86,613	71%	\$1,476,181	\$832,359	77%
Total	\$688,944	\$881,791	-\$192,847	-22%	\$5,749,595	\$6,058,755	-5%

